

**POLISH FINANCIAL SUPERVISION AUTHORITY (KNF)****Annual report SA-R 2013**

(pursuant to § 82 sec. 1 and § 83 sec. 3 of the Ordinance of the Minister of Finance of 19 February 2009 – Polish Journal of Laws no. 33, item 259, as amended, for issuers of securities operating in manufacturing, construction, trade or services)

for financial year 2013, covering the period from 1 January 2013 to 31 December 2013,  
and previous financial year – 2012 – covering the period from 1 January 2012 to 31 December 2012

Date of submission: 21 March 2014

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<b>RAWLPLUG S.A.</b> (full name of the issuer)	<b>Metals</b> (sector, according to the WSE's classification)
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(entity authorised to audit financial statements)

The annual report contains:

- Opinion and report of the entity authorised to audit financial statements from audit of the annual financial statements
- Management declaration on accuracy of the financial statements
- Management declaration on the entity authorised to audit financial statements
- CEO letter
- Annual financial statements
  - Introduction
  - Balance sheet
  - Statement of profit and loss
  - Statement of changes in equity
  - Statement of cash flows
  - Additional information and explanations
- Management report (report on the Issuer's operations)
  - Declaration on application of corporate governance standards

FINANCIAL HIGHLIGHTS	in PLN 000s		in EUR 000s	
	2013	2012	2013	2012
I. Net revenue from sale of products, goods and materials	285 248	314 130	67 739	75 266
II. Operating profit (loss)	3 402	-5 604	808	-1 343
III. Gross profit (loss)	10 833	-942	2 573	-226
IV. Net profit (loss)	12 354	2 159	2 934	517
V. Net cash flows from operating activities	-14 291	22 167	-3 394	5 311
VI. Net cash flows from investing activities	8 372	-4 550	1 988	-1 090
VII. Net cash flows from financing activities	3 909	-16 849	928	-4 037
VIII. Total net cash flows	-2 010	768	-477	184
IX. Total assets	596 838	594 004	143 913	145 297
X. Liabilities and liability provisions	315 577	325 097	76 094	79 521
XI. Non-current liabilities	56 172	27 703	13 545	6 776
XII. Current liabilities	255 317	283 116	61 564	69 252
XIII. Equity	281 261	268 907	67 819	65 776
XIV. Share capital	32 560	32 560	7 851	7 964
XV. Number of shares	32 560 000	32 560 000	32 560 000	32 560 000
XVI. Profit (loss) per ordinary share (in PLN / EUR)	0.38	0.07	0.09	0.02
XVII. Diluted profit (loss) per ordinary share (in PLN / EUR)	0.38	0.07	0.09	0.02
XVIII. Book value per share (in PLN / EUR)	8.64	8.26	2.08	2.02
XIX. Diluted book value per share (in PLN / EUR)	8.64	8.26	2.08	2.02

#### OPINION OF THE ENTITY AUTHORISED TO AUDIT FINANCIAL STATEMENTS ON THE AUDITED ANNUAL FINANCIAL STATEMENTS

File	Description
RAWLPLUG S.A. 2013 BSF PZR EMITENT OPN PL GTF.pdf	Auditor's opinion on RAWLPLUG S.A.'s audited annual financial statements

#### REPORT OF THE ENTITY AUTHORISED TO AUDIT FINANCIAL STATEMENTS ON THE AUDITED ANNUAL FINANCIAL STATEMENTS

File	Description
RAWLPLUG S.A. 2013 BSF PZR EMITENT RAP PL GTF.pdf	Auditor's report on RAWLPLUG S.A.'s audited annual financial statements

#### MANAGEMENT DECLARATION ON ACCURACY OF THE FINANCIAL STATEMENTS

According to the management board's best knowledge, RAWLPLUG S.A.'s annual financial statements for 2013 and comparative data were prepared in accordance with the binding accounting principles and they reflect the Company's asset position, financial situation and financial results in a true, reliable and clear manner, and the management report on the Company's operations contains a true depiction of RAWLPLUG S.A.'s development, achievements and situation.

File	Description

**MANAGEMENT BOARD DECLARATION ON THE ENTITY AUTHORISED TO AUDIT FINANCIAL STATEMENTS**

The entity authorised to audit financial statements, which audited the annual financial statements, was selected in accordance with the law, and the entity along with the persons conducting the audit fulfil the conditions required to issue an impartial and independent report on the audit, in accordance with the relevant Polish legal regulations.

File	Description

**CEO LETTER**

File	Description
List Prezesa Zarządu SA-R 2013.pdf	CEO letter

**ANNUAL FINANCIAL STATEMENTS****INTRODUCTION TO THE FINANCIAL STATEMENTS**

File	Description
Wprowadzenie SA-R 2013.pdf	Introduction to RAWLPLUG S.A.'s financial statements

**BALANCE SHEET**

	Notes	in PLN 000s	
		2013	2012
<b>ASSETS</b>			
I. Non-current assets		393 883	395 227
1. Intangible assets	1	1 635	2 490
2. Property, plant and equipment	2	70 768	75 517
3. Non-current receivables	3, 8	297	286
3.1. From other entities		297	286
4. Non-current investments	4	311 618	308 952
4.1. Properties		3 344	3 269
4.2. Non-current financial assets		308 274	305 683
a) at related parties		308 274	305 683
5. Non-current prepayments	5	9 565	7 982
5.1. Deferred income tax assets		8 375	6 937
5.2. Other prepayments		1 190	1 045
II. Current assets		202 955	198 777
1. Inventories	6	97 365	101 600
2. Current receivables		96 366	85 597
2.1. From related parties		78 420	40 611
2.2. From other entities		17 946	44 986
3. Current investments		8 445	10 653
3.1. Current financial assets		8 445	10 653
a) at related parties		8 203	8 401
b) cash and cash equivalents		242	2 252
4. Current prepayments		779	927
Total assets		596 838	594 004
<b>EQUITY AND LIABILITIES</b>			
I. Equity		281 261	268 907
1. Share capital		32 560	32 560
2. Supplementary capital		215 027	218 378
3. Revaluation reserve		848	848
4. Other reserves		21 600	15 485
5. Profit (loss) from prior years		-1 128	-523
6. Net profit (loss)		12 354	2 159
II. Liabilities and liability provisions		315 577	325 097
1. Liability provisions		3 498	11 416
1.1. Deferred income tax provision		3 401	3 496
1.2. Provision for employee benefits and similar		73	72
a) long-term		73	72
1.3. Other provisions		24	7 848
a) long-term			7 371
b) short-term		24	477
2. Non-current liabilities		56 172	27 703
2.1. Towards related parties		26 068	18 309
2.2. Towards other entities		30 104	9 394
3. Current liabilities		255 317	283 116
3.1. Towards related parties		66 268	70 214
3.2. Towards other entities		187 515	211 123
3.3. Special-purpose funds		1 534	1 779
4. Deferred revenues and accruals		590	2 862
4.1. Other deferred revenues and accruals		590	2 862
a) short-term		590	2 862
Total equity and liabilities		596 838	594 004

Book value		281 261	268 907
Number of shares		32 560 000	32 560 000
Book value per share (in PLN)	19	8.64	8.26
Diluted number of shares		32 560 000	32 560 000
Diluted book value per share (in PLN)	19	8.64	8.26

**OFF-BALANCE SHEET ITEMS**

	Note	in PLN 000s	
		2013	2012
1. Contingent liabilities	20	55 098	38 366
1.1. Towards related parties (due to)		55 098	38 366
- Guarantees and sureties issued		55 098	38 366
- Sureties for repayment of loan and borrowing liabilities		37 647	38 334
- Sureties for repayment of leasing liabilities		7 784	
- Sureties for repayment of liabilities on on-going commercial trade		9 667	32
2. Other (due to)		6 996	21 432
- Property, plant and equipment used pursuant to operating leasing or rental agreements		6 996	21 432
Total off-balance sheet items		62 093	59 798

## STATEMENT OF PROFIT AND LOSS

	Note	in PLN 000s	
		2013	2012
I. Net revenue from sale of products, goods and materials, including:		285 248	314 130
- from related parties		254 377	100 342
1. Net revenue from sale of products	21	191 742	204 533
2. Net revenue from sale of goods and materials	22	93 506	109 597
II. Cost of products, goods and materials sold, including:		231 139	231 204
- to related parties		209 181	81 937
1. Cost of manufacture of products sold	23	147 596	149 335
2. Value of goods and materials sold		83 543	81 869
III. Gross profit (loss) on sales		54 109	82 926
IV. Selling costs	23	39 282	67 598
V. Administrative expenses	23	14 242	18 964
VI. Profit (loss) on sales		585	-3 636
VII. Other operating revenues		12 637	10 398
1. Gain on disposal of non-financial non-current assets		1 148	1 374
2. Grants		186	268
3. Other operating revenues	24	11 303	8 756
VIII. Other operating expenses		9 820	12 366
1. Impairment of non-financial assets		4 269	3 780
2. Other operating expenses	25	5 551	8 586
IX. Operating profit (loss)		3 402	-5 604
X. Finance income	26	21 146	20 170
1. Dividends and shares of profit, including:		18 692	16 989
- from related parties		18 692	16 989
2. Interest, including:		1 384	1 510
- from related parties		1 282	1 410
3. Gain on disposal of investments			82
4. Impairment of investments			399
5. Other		1 070	1 190
XI. Finance costs	27	13 715	15 508
1. Interest, including:		10 048	12 384
- towards related parties		2 250	2 025
2. Other		3 667	3 124
XII. Profit (loss) on business activities		10 833	-942
XIII. Gross profit (loss)		10 833	-942
XIV. Income tax	28	-1 521	-3 101
a) current part		12	
b) deferred part		-1 533	-3 101
XV. Net profit (loss)		12 354	2 159
Net profit (loss) (annualised)		12 354	2 159
Weighted average number of ordinary shares		32 560 000	32 560 000
Profit (loss) per ordinary share (in PLN)	30	0.38	0.07
Weighted average diluted number of ordinary shares		32 560 000	32 560 000
Diluted profit (loss) per ordinary shares (in PLN)	30	0.38	0.07



## STATEMENT OF CHANGES IN EQUITY

	in PLN 000s	
	2013	2012
I. Equity, as at the beginning of period (opening balance)	269 512	278 016
a) changes in adopted accounting principles (policy)	-605	-363
b) correction of errors		-160
I.a. Equity, as at the beginning of period (opening balance), after restatement to comparative data	268 907	277 493
1. Share capital, as at the beginning of period	32 560	32 560
1.1. Share capital, as at the end of period	32 560	32 560
2. Supplementary capital, as at the beginning of period	218 378	216 791
2.1. Changes in supplementary capital	-3 351	1 587
a) increases (due to)	2 764	1 587
- profit distribution (over the statutory minimum amount)	2 764	1 587
b) decreases (due to)	6 115	
- transfer to reserve capital	6 115	
2.2. Supplementary capital, as at the end of period	215 027	218 378
3. Revaluation reserve, as at the beginning of period	848	848
3.1. Revaluation reserve, as at the end of period	848	848
4. Other reserves, as at the beginning of period	15 485	15 485
4.1. Changes in other reserves	6 115	
a) increases (due to)	6 115	
- transfer from supplementary capital	6 115	
4.2. Other reserves, as at the end of period	21 600	15 485
5. Profit (loss) from prior years, as at the beginning of period	2 241	12 332
5.1. Profit from prior years, as at the beginning of period	2 764	12 332
5.2. Profit from prior years, as at the beginning of period	2 764	12 332
a) decreases (due to)	2 764	12 332
- allocation of profit from prior years to supplementary capital	2 764	1 587
- dividend payment		10 745
5.3. Loss from prior years, as at the beginning of period	523	
a) changes in adopted accounting principles (policy)	605	363
b) correction of errors		160
5.4. Loss from prior years, as at the beginning of period, after restatement to comparative data	1 128	523
5.5. Loss from prior years, as at the end of period	1 128	523
5.6. Profit (loss) from prior years, as at the end of period	-1 128	-523
6. Net profit (loss)	12 354	2 159
a) net profit	12 354	2 159
II. Equity, as at the end of period (closing balance)	281 261	268 907
III. Equity, after proposed profit distribution (coverage of loss)	281 261	268 907

## STATEMENT OF CASH FLOWS

	in PLN 000s	
	2013	2012
A. Cash flows from operating activities	12 354	2 159
I. Net profit (loss)	-26 645	20 008
II. Total adjustments	6 939	8 763
1. Depreciation	335	150
2. Profit (loss) on exchange differences	-9 705	-4 234
3. Interests and shares of profit (dividends)	-1 531	-1 872
4. Profit (loss) on investing activities	-7 443	-197
5. Change in provisions	4 235	18 651
6. Change in inventories	-13 811	-3 636
7. Change in receivables	-1 480	4 465
8. Change in current liabilities, excluding loan and borrowing liabilities	-4 184	-2 082
III. Net cash flows from operating activities (I+/-II) – indirect approach	-14 291	22 167
B. Cash flows from investing activities		
I. Inflows	14 301	43 608
1. Disposal of property, plant and equipment and intangible assets	3 244	5 066
2. From financial assets, including:	11 057	38 542
a) at related parties	11 057	38 542
- dividends and shares of profit	9 137	15 289
- repayment of non-current loans issued	1 644	22 582
- interest	276	671
II. Outflows	5 929	48 158
1. Purchase of property, plant and equipment and intangible assets	3 032	5 426
2. Investments in properties and intangible assets	75	
3. On financial assets, including:	2 822	42 732
a) at related parties	2 822	42 732
- purchase of financial assets	2	6 455
- non-current loans issued	2 820	36 277
III. Net cash flows from investing activities (I-II)	8 372	-4 550
C. Cash flows from financing activities		
I. Inflows	65 078	71 569
1. Loans and borrowings	65 078	71 569
II. Outflows	61 169	88 418
1. Dividends and other payments to owners		10 745
2. Repayment of loans and borrowings	49 164	62 032
3. Repayment of finance lease liabilities	1 999	3 126
4. Interest	10 006	12 515
III. Net cash flows from financing activities (I-II)	3 909	-16 849
D. Total net cash flows (A.III+/-B.III+/-C.III)	-2 010	768
E. Balance sheet change in cash and cash equivalents, including:	-2 010	768
F. Cash and cash equivalents, as at the beginning of period	2 252	1 484
G. Cash and cash equivalents, as at the end of period (F+/-D), including:	242	2 252
- restricted cash and cash equivalents	0	300

**ADDITIONAL INFORMATION AND EXPLANATIONS****A. NOTES****NOTES TO THE BALANCE SHEET****Note 1a**

<b>INTANGIBLE ASSETS</b>	in PLN 000s	
	2013	2012
a) Cost of completed development works	709	371
b) Concessions, patents, licences and similar, including:	550	1 483
- Computer software	550	1 483
c) Other intangible assets	376	636
Total intangible assets	1 635	2 490

## Note 1b

<b>CHANGES IN INTANGIBLE ASSETS (BY GROUP)</b>							
In PLN 000s							
	A	B	C		D	E	<b>Total intangible assets</b>
	Cost of completed development works	Goodwill	Concessions, patents, licences and similar, including:	- Computer software	Other intangible assets	Advances for intangible assets	
a) Gross intangible assets, as at the beginning of period	371		4 836	4 836	636		5 843
b) Increases (due to)	435						435
- purchase	256						256
- transfer from intangible assets under construction	179						179
- other							
c) Decreases (due to)	11		1 448	1 448	260		1 719
- liquidation	11		79	79			90
- sale			1 369	1 369			1 369
- transfer to different group of intangible assets					179		179
- other					81		81
d) Gross intangible assets, as at the end of period	795		3 388	3 388	376		4 559
e) Accumulated amortisation, as at the beginning of period			3 353	3 353			3 353
f) Amortisation for the	86		-515	-515			-429

period (due to)							
- amortisation – increases	86		350	350			436
- amortisation – decreases			865	865			865
g) Accumulated amortisation, as at the end of period	86		2 838	2 838			2 924
h) Net intangible assets, as at the end of period	709		550	550	376		1 635

**Note 1c**

INTANGIBLE ASSETS (OWNERSHIP STRUCTURE)	in PLN 000s	
	2013	2012
a) Own	1 635	2 490
Financial leasing		
Total intangible assets	1 635	2 490

**Note 2a**

PROPERTY, PLANT AND EQUIPMENT	in PLN 000s	
	2013	2012
a) Tangible assets, including:	65 634	69 741
- land (including perpetual usufruct rights)	6 415	6 415
- buildings, facilities and civil engineering structures	29 611	29 555
- technical equipment and machinery	28 329	30 522
- means of transport	864	2 275
- other tangible assets	415	974
b) PP&E under construction	5 119	5 776
c) Advances on PP&E under construction	15	
Total property, plant and equipment	70 768	75 517

As at 31 December 2013, property, plant and equipment were encumbered as collateral for bank borrowings as follows:

1. Mortgages established on properties, up to a total amount of PLN 127 000 thousand
2. Registered pledge on machinery and equipment amounting to PLN 15 000 thousand

As at 31 December 2013, the carrying amount of land was PLN 6 415 thousand, including PLN 4 564 thousand in perpetual usufruct rights.

Property, plant and equipment items were not subject to impairment in 2013. As at 31 December 2013, there were no impairment losses recognised on property, plant and equipment.

## Note 2b

<b>CHANGES IN PROPERTY, PLANT AND EQUIPMENT (BY GROUP)</b>						
In PLN 000s						
	Land (including perpetual usufruct rights)	Buildings, facilities and civil engineering structures	Technical equipment and machinery	Means of transport	Other PP&E	Total PP&E
a) Gross PP&E, as at the beginning of period	6 415	35 345	49 935	8 901	5 653	106 249
b) Increases (due to)		1 192	2 655		68	3 915
- Purchase			748		33	781
- Transfer from PP&E under construction		1 192	1 907		12	3 111
- Internal transfer, other					23	23
c) Decreases (due to)			1 619	5 418	177	7 214
- Sale			1 545	3 388	177	5 110
- Liquidation			74	2 030		2 104
d) Gross PP&E, as at the end of period	6 415	36 537	50 971	3 483	5 544	102 950
e) Accumulated depreciation, as at the beginning of period		5 790	19 413	6 626	4 679	36 508
f) Depreciation for the period (due to)		1 136	3 229	-4 007	450	808
- Increases		1 136	4 503	402	618	6 659
- Decreases			1 274	4 409	168	5 851
g) Accumulated depreciation, as at the end of period		6 926	22 642	2 619	5 129	37 316
h) Net PP&E, as at the end of period	6 415	29 611	28 329	864	415	65 634

As at 31 December 2013, the value of land under perpetual usufruct was PLN 4 564 000.

**Note 2c**

<b>PROPERTY, PLANT AND EQUIPMENT (OWNERSHIP STRUCTURE)</b>	in PLN 000s	
	2013	2013
a) Own	65 617	63 283
b) Used pursuant to leasing, rental or other agreements, including:	17	6 458
- Financial leasing of machinery, means of transport and servers	17	6 458
Total balance sheet property, plant and equipment	65 634	69 741

**Note 2d**

<b>OFF-BALANCE SHEET PROPERTY, PLANT AND EQUIPMENT</b>	in PLN 000s	
	2013	2013
Used pursuant to leasing, rental or other agreements, including:	6 996	21 432
- Tangible assets used pursuant to lease or rental agreements	6 996	21 432
Total off-balance sheet property, plant and equipment	6 996	21 432

**Note 3a**

<b>NON-CURRENT RECEIVABLES</b>	in PLN 000s	
	2013	2012
From joint venture partners (due to)		
a) From other entities (due to)	297	286
- Collateral	297	286
Non-current receivables, net	297	286
Non-current receivables, gross	297	286

**Note 3b**

<b>CHANGES IN NON-CURRENT RECEIVABLES</b>	in PLN 000s	
	2013	2012
a) As at the beginning of period	286	625
- Collateral	286	625
b) Increases (due to)	11	
- Collateral	11	
c) Decreases (due to)		339
- Collateral		339
d) As at the end of period	297	286
- Collateral	297	286

**Note 3c**

<b>NON-CURRENT RECEIVABLES (CURRENCY STRUCTURE)</b>	Unit	Currency	in PLN 000s	
			2013	2012
a) In PLN			116	100
b) In foreign currencies (by currency, translated into PLN)			181	186
b1. In currency	In 000s	USD	60	60
After translation, in PLN 000s			181	186
Total non-current receivables			297	286



**Note 4a**

<b>CHANGES IN NON-CURRENT RECEIVABLES (BY GROUP)</b>	in PLN 000s	
	2013	2012
a) As at the beginning of period	3 269	3 269
- Investment property	3 269	3 269
b) Increases (due to)	75	
- Other increases	75	
c) As at the end of period	3 344	3 269
- Investment property	3 344	3 269

**Note 4b**

<b>NON-CURRENT FINANCIAL ASSETS</b>	in PLN 000s	
	2013	2012
a) At subsidiaries	286 198	285 933
- Shares	286 198	285 933
b) At the parent	22 076	19 750
- Loans and borrowings issued	22 076	19 750
Total non-current financial assets	308 274	305 683

**Note 4c**

<b>CHANGE IN NON-CURRENT FINANCIAL ASSETS (BY GROUP)</b>	in PLN 000s	
	2013	2012
a) As at the beginning of period	305 683	331 279
1. Loans and borrowings issued	19 750	
- Amicus Polinae Sp. o.o.	19 750	
2. Shares	285 933	331 279
- Koelner CZ SRO	493	493
- Koelner Centrum Sp. z o.o.	255	255
- PrJSC Koelner Ukraine	4 768	13
- Koelner Romania SRL	2 559	2 559
- Koelner Bulgaria EOOD	866	866
- Koelner Vilnius UAB	1 937	1 937
- Koelner Kiev Ltd	893	893
- Koelner - Tworzywa Sztuczne Sp. z o.o.	5 700	5 700
- FPiN Wapienica Sp. z o.o.	12 088	12 088
- Koelner Deutschland GmbH	21 548	21 548
- Koelner Hungária Kft	10 502	10 502
- Koelner Ltd	3 681	3 681
- Rawlplug Ltd	48 730	99 839
- Koelner Trading KLD LLC	132	132
- LeoTex Ltd	2	2
- Koelner-Rawlplug Middle East FZE	2 398	2 398
- Koelner Kazakhstan Ltd	2	2
- Rawl Scandinavia AB	209	209
- Koelner Finance Ltd	0	0
- Farmlord Trading Ltd	76 852	76 852
- Koelner - Inwestycje Budowlane Sp. z o.o.	5	5

- Koelner Slovakia s.r.o.	449	449
- Koelner Rawlplug IP Sp. z o.o.	63 677	63 677
- Rawl France SAS	16 880	16 880
- Rawlplug Ireland Ltd	10 299	10 299
- Koelner Polska Sp. z o.o.	1 088	
b) Increases (due to)	2 591	30 897
1. Purchase of shares	2	5 763
- Koelner Ltd	2	
- Koelner Polska Sp. z o.o.		1 008
- JrJSC Koelner Ukraine		4 755
2. Loans and borrowings issued	1 367	24 000
- Amicus Polinae Sp. z o.o.	1 367	24 000
3. Interest accrued on loans and borrowings	959	735
- Amicus Polinae Sp. z o.o.	959	735
4. Reversal of impairment		399
- Rawlplug Ltd		399
5. Other increases	263	
- PrJSC Koelner Ukraine	263	
c) Decreases (due to)		56 493
- 1. Disposal of shares		51 508
Rawlplug Ltd		51 508
2. Repayment of loans and borrowings		4 985
- Amicus Polinae Sp. z o.o.		4 985
d) As at the end of period	308 274	305 683
- 1. Shares	286 198	285 933
Koelner Centrum Sp. z o.o.	255	255
Koelner Romania SRL	2 559	2 559
- Koelner Bulgaria EOOD	866	866
- Koelner Vilnius UAB	1 937	1 937
- Koelner Kiev Ltd	893	893
- Koelner -Tworzywa Sztuczne Sp. z o.o.	5 700	5 700
- FPiN Wapienica Sp. z o.o.	12 088	12 088
- Koelner Deutschland GmbH	21 548	21 548
- Koelner Hungária Kft	10 502	10 502
- Koelner Ltd	3 683	3 681
- Rawlplug Ltd	48 730	48 730
- Koelner CZ SRO	493	493
- Koelner-Rawlplug Middle East FZE	2 398	2 398
- Koelner Kazakhstan Ltd	2	2
- Rawl Scandinavia AB	209	209
- Farmlord Trading Ltd	76 852	76 852
- Koelner Finance Ltd	0	0
- PrJSC Koelner Ukraine	5 031	4 768
- Koelner Trading KLD LLC	132	132
- Koelner Rawlplug IP Sp. z o.o.	63 677	63 677
- Koelner Inwestycje Budowlane Sp. z o.o.	5	5
- Rawl France SAS	16 880	16 880
- Rawlplug Ireland Ltd	10 299	10 299
- Koelner Slovakia s.r.o.	449	449
- Koelner Polska sp. z o.o.	1 008	1 008
- LeoTex Ltd	2	2
- 2. Loans and borrowings issued	22 076	19 750
- Amicus Polinae Sp. z o.o.	22 076	19 750

The impairment tests of shares at the following companies: Koelner Kiev Ltd, PrJSC Koelner Romania SRL, Koelner Polska sp. z o.o., Koelner Slovakia s.r.o., Koelner Deutschland GmbH, Rawl France SAS, Koelner Trading KLD LLC, Rawlplug Ireland Ltd and Rawlplug Ltd, presented in RAWLPLUG S.A.'s separate financial statements were performed using discounted cash flows, with calculations based on the companies' financial budgets prepared by the managements for 2014 and estimated data prepared by the Group's management for 2015-2018.

The reorganisation processes initiated in 2012 at the companies – including Koelner Trading KLD LLC, Rawlplug Ltd, Rawlplug Ireland Ltd – consisting of re-designing the organisational and business model, brought positive effects such as an increase in revenue (e.g. Koelner Trading KLD LLC increased revenue by 10%, with a simultaneous decrease in the share of operating costs in total revenue) or higher margins (eg. Rawlplug Ltd's gross sales margin went up by 9pp, while at Koelner Trading KLD LLC by over 23% y/y). The positive trends are expected to continue in the upcoming years. The sales growth in export markets envisaged by the Management Board is at least 10% compared with the previous year. However, for measurement purposes, a threshold of approx. 8% annually was adopted. This assumption is justified by the following: growth dynamics at the companies in previous years, high growth potential of Eastern European markets, introduction of new distribution channels, and expansion of product portfolio, with an emphasis on sales of highly-processed (margin-additive) products in Western Europe and the Near East.

The discount rates used in measurements were conservative and resulted from calculations using actual financial data of the above companies and the level of interest rates derived from external sources. In the calculations, country-specific risk was included as regards the markets where the Company operates (especially Russia and Ukraine). To determine the residual value concerning cash flows extending beyond the forecast period, a perpetual annuity was adopted. Koelner Romania SRL has a loan issued by RAWLPLUG S.A. The terms of the loan are similar to those available to Rawlplug Group's Polish companies, therefore interest rate risk is strictly connected with changes taking place on the Polish capital market. The Company does not have problems with timely settlement of liabilities. Koelner Trading KLD LLC has a loan from RAWLPLUG S.A. and an open EUR option (purchases from RAWLPLUG S.A. are settled in EUR, while sales take place mostly in RUB).

The performed tests do not constitute grounds to recognise impairment losses.

## Note 4d SHARES IN SUBSIDIARIES, ASSOCIATES AND JOINTLY CONTROLLED ENTITIES

Name of entity, including legal form	Registered office	Economic activities	Type of relation (subsidiary, jointly controlled entity, associate; showing direct and indirect links)	Type of consolidation / equity method valuation or indication that the entity is not subject to consolidation	Data of control / joint control / significant influence	Value of the share, at acquisition price	Revaluation corrections (total)	Carrying amount of the share	% of share capital held	Share of votes at general meeting	Indication of basis for control / joint control / significant influence, if other than that specified in letter j) or k)
1 Koelner Tworzywa Sztuczne Sp. z o.o.	ul. Kwidzyńska 6 C, 51-416 Wrocław, Poland	Manufacture of fixings	1st degree subsidiary	Full	7.06.2004	26 000	20 300	5 700	100.00%	100.00%	
2 Fabryka Pił i Narzędzi Wapienica Sp. z o.o.	ul. T. Regeera 30, 43-382 Bielsko-Biała, Poland	Manufacture of tools	1st degree subsidiary	Full	17.12.2004	12 088		12 088	100.00%	100.00%	
3 Koelner Vilnius UAB	Registration: Liudvinavos g. 123 B, LT-2028, Vilnius, Lithuania	Wholesale of construction materials	1st degree subsidiary	Full	1.08.2002	1 937		1 937	100.00%	100.00%	
4 Koelner Bulgaria EOOD	Boulevard "Akademik Ivan Evstatiev Geshov" No. 2E, Business Centre Serdika, building 3, floor 2, 206A, Sofia 1330, Bulgaria	Wholesale of construction materials	1st degree subsidiary	Full	8.05.2001	866		866	100.00%	100.00%	
5 Koelner CZ s.r.o.	Komerční Park Tulipan ul. Palackého 1154/76a, 702 00 Ostrava-Přívov, Czech Republic	Wholesale of construction materials	1st degree subsidiary	Full	10.05.2000	493		493	100.00%	100.00%	
6 Koelner Centrum Sp. z o.o.	ul. Piłsudskiego 34, 95-200 Pabianice, Poland	Wholesale of construction materials	1st degree subsidiary	Full	19.06.2000	255		255	51.00%	51.00%	

	Name of entity, including legal form	Registered office	Economic activities	Type of relation (subsidiary, jointly controlled entity, associate; showing direct and indirect links)	Type of consolidation / equity method valuation or indication that the entity is not subject to consolidation	Data of control / joint control / significant influence	Value of the share, at acquisition price	Revaluation corrections (total)	Carrying amount of the share	% of share capital held	Share of votes at general meeting	Indication of basis for control / joint control / significant influence, if other than that specified in letter j) or k)
7	Koelner Kiev Ltd	Sofijewska 17/4 01001 Kiev, Ukraine	Wholesale of construction materials	1st degree subsidiary	Full	12.05.2003	893		893	99.00%	99.00%	
8	Koelner Romania SRL	Str. Drumul intre Tarlale nr 160-174, sector 3, Complex Logistic Apollo Center 032992 Bucharest, Romania	Wholesale of construction materials	1st degree subsidiary	Full	4.05.2001	2 559		2 559	100.00%	100.00%	
9	Koelner Hungária Kft	Jedlik Anyos u.34, 2330 Dunaharaszti, Hungary	Wholesale of construction materials	1st degree subsidiary	Full	4.08.2005	10 502		10 502	51.00%	51.00%	
10	Koelner Deutschland GmbH	Gmünder Str 65, 73614 Schorndorf, Germany	Wholesale of construction materials	1st degree subsidiary	Full	15.07.2005	21 548		21 548	100.00%	100.00%	
11	Koelner Ltd	236009 Kaliningrad, 4-th Bolshaya Okruzhnaya 1A, Russia	Wholesale of construction materials	1st degree subsidiary	Full	1.04.2005	3 683		3 683	100.00%	100.00%	
12	Rawlplug Ltd	21 Holborn Viaduct, London, United Kingdom	Wholesale of construction materials	1st degree subsidiary	Full	31.10.2005	48 730		48 730	100.00%	100.00%	
13	Koelner Kazakhstan Ltd*	050008 m. Almaty al. Abaja 115, Kazakhstan	Wholesale of construction materials	1st degree subsidiary	not subject to consolidation, in accordance with IAS 1 point 31	23.05.2006	2		2	70.00%	70.00%	
14	Koelner-Rawlplug Middle East FZE	P.O. BOX 261024, Warehouse No. RA08BC01 Jebel Ali Dubai, UAE	Wholesale of construction materials	1st degree subsidiary	full	17.07.2006	2 398		2 398	100.00%	100.00%	

	Name of entity, including legal form	Registered office	Economic activities	Type of relation (subsidiary, jointly controlled entity, associate; showing direct and indirect links)	Type of consolidation / equity method valuation or indication that the entity is not subject to consolidation	Data of control / joint control / significant influence	Value of the share, at acquisition price	Revaluation corrections (total)	Carrying amount of the share	% of share capital held	Share of votes at general meeting	Indication of basis for control / joint control / significant influence, if other than that specified in letter j) or k)
15	Rawl Scandinavia AB	Baumangatan 4 S-593 32 Västervik, Sweden	Wholesale of construction materials	1st degree subsidiary	full	16.10.2006	209		209	100.00%	100.00%	
16	PrJSC Koelner Ukraine	Łyczakowska 24/4a 79008 Lviv, Ukraine	Wholesale of construction materials	1st degree subsidiary (51% of share capital); - 2nd degree (25% of share capital)	not subject to consolidation, in accordance with IAS 1 point 31	29.07.2008	5 466		5 466	76.00%	76.00%	
17	Koelner Finance Ltd*	34 Lavery Avenue, Park West, Dublin, Ireland	Services	Subsidiary: 1st degree subsidiary (50% of share capital); - 2nd degree (50% of share capital)	not subject to consolidation, in accordance with IAS 1 point 31	10.05.2007	0		0	100.00%	100.00%	
18	Farmlord Trading Ltd	3 Thasos Street, 1087 Nicosia, Cyprus	Holding company	1st degree subsidiary	full	15.09.2009	76 852		76 852	100.00%	100.00%	
19	Leotex Ltd	Łyczakowska 24/4a 79008 Lviv, Ukraine	Wholesale of construction materials	1st degree subsidiary	not subject to consolidation, in accordance with IAS 1 point 31	1.07.2010	2		2	51.00%	51.00%	
20	Koelner d.o.o.	Ljudevita Gaja 48, Mala Gorica, 10431 Sveta Nedelja, Croatia	Wholesale of construction materials	1st degree subsidiary	not subject to consolidation, in accordance with IAS 1 point 31	25.01.2010	221		221	100.00%	100.00%	
21	Koelner Trading KLD LLC	236009 Kaliningrad, 4-th Bolshaya Okruzhnaya 1A, Russia	Manufacture and wholesale of construction materials	1st degree subsidiary	not subject to consolidation, in accordance with IAS 1 point 31	12.08.2010	132		132	100.00%	100.00%	

	Name of entity, including legal form	Registered office	Economic activities	Type of relation (subsidiary, jointly controlled entity, associate; showing direct and indirect links)	Type of consolidation / equity method valuation or indication that the entity is not subject to consolidation	Data of control / joint control / significant influence	Value of the share, at acquisition price	Revaluation corrections (total)	Carrying amount of the share	% of share capital held	Share of votes at general meeting	Indication of basis for control / joint control / significant influence, if other than that specified in letter j) or k)
22	Rawlplug Ireland Ltd	Unit 10, Donore Business Park, Donore Road Drogheda, Co Louth, Ireland	Wholesale of construction materials	1st degree subsidiary	full	31.10.2005	10 299		10 299	100.00%	100.00%	
23	Rawl France SAS	12/14 rue Marc Seguin, 77290 Mitry Mory, France	Wholesale of construction materials	1st degree subsidiary	full	31.10.2005	16 880		16 880	100.00%	100.00%	
24	Koelner Rawlplug IP Sp. z o.o.	ul. Kwidzyńska 6 C, 51- 416 Wrocław, Poland	IP management and shared services centre for Rawlplug Group companies	Subsidiary: 1st degree subsidiary (71.62% of share capital); - 2nd degree (3.83% of share capital); - 4th degree (24.55% of share capital)	full	7.11.2011	63 667		63 667	100.00%	100.00%	
25	Koelner - Inwestycje Budowlane Sp. z o.o.	ul. Kwidzyńska 6 C, 51- 416 Wrocław, Poland	Development of building projects	1st degree subsidiary	not subject to consolidation, in accordance with IAS 1 point 31	24.10.2011	5		5	98.00%	98.00%	
26	Koelner Slovakia s.r.o.	ul. Dlhá 95, 010 09 Žilina, Slovakia	Wholesale of construction materials	1st degree subsidiary	not subject to consolidation, in accordance with IAS 1 point 31	20.12.2011	449		449	100.00%	100.00%	
27	Herco Fixings Ltd	Unit 10, Donore Business Park, Donore Road Drogheda, Co Louth, Ireland	Wholesale of construction materials	2nd degree subsidiary	not subject to consolidation, in accordance with IAS 1 point 31	24.07.2008	2 202	373	1 829	61.00%	61.00%	

Name of entity, including legal form	Registered office	Economic activities	Type of relation (subsidiary, jointly controlled entity, associate; showing direct and indirect links)	Type of consolidation / equity method valuation or indication that the entity is not subject to consolidation	Data of control / joint control / significant influence	Value of the share, at acquisition price	Revaluation corrections (total)	Carrying amount of the share	% of share capital held	Share of votes at general meeting	Indication of basis for control / joint control / significant influence, if other than that specified in letter j) or k)
28 Koelner łańcucka Fabryka Śrub sp. z o.o.	ul. Podzwierzyniec 41, 37-100 łańcut, Poland	Manufacture of fasteners	3rd degree subsidiary	full	20.05.2008	83 678		83 678	100.00%	100.00%	
29 Stahl GmbH	Lutherstrasse 54, 73614 Schorndorf, Germany	Wholesale of construction materials	2nd degree subsidiary	full	4.04.2007	21 565		21 565	100.00%	100.00%	
30 Meadowfolk Holdings Ltd	3 Thasos Street, 1087 Nicosia, Cyprus	Holding company	2nd degree subsidiary	full	29.12.2009	4 116		4 116	100.00%	100.00%	
31 Koelner Polska Sp. z o.o.	ul. Kwidzyńska 6C, 51-416 Wrocław, Poland	Wholesale and retail of construction materials	1st degree subsidiary	full	3.10.2012	1 008		1 008	100%	100.00%	
32 Koelner- Rawlplug Building & Construction Material Trading LLC*	P.O. BOX 261024, Al. Qouz Industrial Area 3, 22nd Street, Compound 81, UAE	Wholesale of construction materials	2nd degree subsidiary	not subject to consolidation, in accordance with IAS 1 point 31	22.03.2010	271		271	49.00%	49.00%	



## Note 4e

SHARES IN SUBSIDIARIES, ASSOCIATES AND JOINTLY CONTROLLED ENTITIES																		
In PLN 000s																		
Entity name	m							n			o			p	r	s	t	
	Equity, including:							Liabilities and liability provisions			Receivables, including:							
	Share capital	Due payments to share capital (negative value)	Supplementary capital	Other equity, including:		Profit (loss) from prior years	Net profit (loss)	Non-current liabilities	Current liabilities		Non-current	Current	Total assets					Revenue from sales
1	Koelner Tworzywa Sztuczne Sp. z o.o.	29 762	26 000		5 723	-1 961	-4 763							2 802	6 357	4 497	1 860	
2	Fabryka Pił i Narzędzi Wapienica Sp. z o.o.	28 444	1 950		21 434	5 060	-5 417	1 092	8 230	1 416	6 814	6 130		6 130	36 674	30 938		1 050
3	Koelner Vilnius UAB	6 123	1 939		591	3 593	2 854	493	644	49	595	3 552	2	3 549	6 767	14 440		
4	Koelner Bulgaria EOOD	2 780	865		3 271	-1 356	-829	-680	651	59	592	2 031	33	2 031	3 431	2 780		
5	Koelner CZ s.r.o.	861	493			368	-172	408	1 581		1 581	1 051	78	974	2 442	12 168		
6	Koelner Centrum Sp. z o.o.	2 199	500		1 592	107		107	448		448	986		986	2 647	9 823		45
7	Koelner Kiev Ltd	-122	902			1 024	-543	-68	473		473	349		349	351			
8	Koelner Romania SRL	-5 107	2 559			-7 666	-4 401	-3 113	13 409	18	13 391	2 926	3	2 923	8 302	14 999		
9	Koelner Hungária Kft	37 661	50		14 400	23 211	18 970	7 539	2 215		2 215	5 108	214	4 894	39 876	44 726		2 876
10	Koelner Deutschland GmbH	17 605	3 664			13 941	-4 416	-421	6 839	5 217	1 622	713		713	24 444	4 796		
11	Koelner Ltd	4 162	4 429			-267	990	-108	3 807		3 807	672		672	7 969	53		
12	Rawlplug Ltd	23 031	47 885			-24 855	-40 539	2 278	17 340		17 340	15 611	1 570	14 042	40 371	46 887		
13	Koelner Kazakhstan Ltd	-233	3			-236	-181	-40	2 132		2 132	357		357	1 899			
14	Koelner-Rawlplug Middle East FZE	5 295	2 398			2 897	1 229	1 806	9 902	257	9 646	6 719	189	6 530	15 197	15 378		
15	Rawl Scandinavia AB	842	209			633	786	-264	675		675	592		592	1 518	4 286		
16	PrJSC Koelner Ukraine	5 304	490			4 814	346	-26	2		2	772		772	5 306			
17	Koelner Finance Ltd	0	0															
18	Farmlord Trading Ltd	83 707	13			83 694	870	6 354	21		21	25		25	83 728			6 300
19	LeoTex Ltd	1 763	3			1 760	1 186	853	9 454	4 531	4 923	3 687		3 687	11 217	31 375		

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20	Koelner d.o.o.	-174	201			-375	-321	-53	178		178	1		1	4		
21	Koelner Trading KLD LLC	-2 278	94			-2 372	-1 472	-1 128	10 677		10 677	2 347		2 347	8 399	10 965	
22	Rawplug Ireland Ltd	3 687	2 971			716	4 050	-4 485	15 577	216	15 361	4 943	143	4 943	19 264	16 612	
23	Rawl France SAS	6 213	2 799		126	3 287	2 906	-181	7 585		7 585	5 474	299	5 176	13 798	37 339	
24	Koelner Rawplug IP Sp. z o.o.	305 903	298 146			7 757	-96	7 853	11 605	5 994	5 611	6 163	4	6 159	317 508	32 797	8 421
25	Koelner Inwestycje Budowlane Sp. z o.o.	827	5			822	405	417	16 074	15 057	1 017	5 082	1	5 081	16 901	5 892	
26	Koelner Slovakia s.r.o.	348	449			-101	-33	-34	290		290	212		212	639	3 790	
27	Herco Fixings Ltd	100	3		373	-276	-611	-194	5 586	4 205	1 381	5 362		5 362	5 686	8 809	
28	Koelner Łańcucka Fabryka Śrub sp. z o.o.	97 716	5 000		11 377	81 339	-2 534	11 120	91 659	16 381	75 278	26 305	26	26 279	189 375	174 801	
29	Stahl GmbH	12 056	295			11 761	6 611	455	1 024		1 024	668		668	13 080	2 897	
30	Meadowfolk Holdings Ltd	83 272	12			83 260	-6 207	6 418	46		46				83 317		
31	Koelner Polska Sp. z o.o.	-1 916	1 000			-2 916	-12	-2 904	40 965	1 020	39 945	32 487	28	32 459	39 049	183 604	
32	Koelner-Rawplug Building and Construction Material Trading LLC	294	229			64	31	13	2 144		2 144	1 790		1 790	2 438	4 326	

**Note 4f**

SECURITIES, SHARES AND OTHER NON-CURRENT FINANCIAL ASSETS (CURRENCY STRUCTURE)	Unit	Currency	in PLN 000s	
			2013	2012
a) In PLN			82 733	82 733
b) In foreign currencies (by currency, translated into PLN)			203 465	203 200
b1. In EUR 000s			30 820	30 820
After translation, in PLN 000s			126 029	126 029
b2. In GBP 000s			11 500	11 500
After translation, in PLN 000s			48 730	48 730
b3. In RON 000s			2 419	2 419
After translation, in PLN 000s			2 559	2 559
b4. In LTL 000s			1 600	1 600
After translation, in PLN 000s			1 937	1 937
b5. In CZK 000s			4 000	4 000
After translation, in PLN 000s			493	493
b6. In BGL 000s			395	395
After translation, in PLN 000s			866	866
b7. In UAH 000s			13 735	13 735
After translation, in PLN 000s			5 926	5 663
b8. In RUB 000s			33 497	33 477
After translation, in PLN 000s			3 814	3 812
b9. In KZT 000s			91	91
After translation, in PLN 000s			2	2
b10. In SEK 000s			500	500
After translation, in PLN 000s			209	209
b11. In AED 000s			3 000	3 000
After translation, in PLN 000s			2 398	2 398
B12. In HUF 000s			622 838	622 838
After translation, in PLN 000s			10 502	10 502
Total securities, shares and other non-current financial assets			286 198	285 933

**Note 4g**

SECURITIES, SHARES AND OTHER NON-CURRENT FINANCIAL ASSETS (BY LIQUIDITY)	in PLN 000s	
	2013	2012
C1)...		
C2)...		
C1)...		
C2)...		
C1)...		
C2)...		
A. With restricted disposability (carrying amount)	308 274	305 683
a. Shares (carrying amount)	286 198	285 933
- Impairment (for the period)		399
- Amount, as at the beginning of period	285 933	331 279
- Amount, at acquisition prices	286 198	285 933
C1) Other – by group (carrying amount)	22 076	19 750
- Amount, as at the beginning of period	19 750	
- Amount, at acquisition prices	22 076	19 750

C2)...		
Total amount, at acquisition prices	308 274	305 683
Total amount, as at the beginning of period	305 683	331 279
Total impairment (for the period)		399
Total carrying amount	308 274	305 683

The value as at the beginning of period and the value at acquisition prices are expressed at acquisition prices, after revaluation.

#### Note 4h

NON-CURRENT LOANS AND BORROWINGS ISSUED (CURRENCY STRUCTURE)	Unit	Currency	in PLN 000s	
			2013	2012
a) In PLN			22 076	19 750
B1. In foreign currencies				
Total securities, shares and other non-current financial assets			22 076	19 750

#### Note 5a

CHANGES IN DEFERRED INCOME TAX ASSETS	in PLN 000s	
	2013	2012
1. Deferred income tax assets, as at the beginning of period	6 937	4 546
a) Recognised in profit or loss	6 937	4 546
- Employee benefit provision	437	372
- Impairment of receivables	706	621
- Impairment of shares	42	118
- Tax loss	3 002	421
- Carrying amount measurement	326	343
- Liabilities	871	1 255
- Impairment of inventories	1 543	1 416
- Accrued interest	10	
2. Increases	1 740	2 803
a) Recognised in profit or loss, due to negative temporary differences (due to)	1 740	2 803
- Impairment of receivables	127	85
- Impairment of shares	57	
- Tax loss	614	2 581
- Impairment of inventories	255	127
- Liabilities	687	
- Accrued interest		10
3. Decreases	302	554
a) Recognised in profit or loss, due to negative temporary differences (due to)	302	554
- Carrying amount measurement	88	17
- Employee benefit provision	214	219
- Liabilities		384
- Impairment of shares		76
4. Deferred income tax assets, as at the end of period, including:	8 375	6 937
a) Recognised in profit or loss	8 375	6 937
- Employee benefit provision	223	437
- Impairment of receivables	833	706
- Impairment of shares	99	42

- Tax loss	3 616	3 002
- Carrying amount measurement	238	326
- Impairment of inventory	1 798	1 543
- Liabilities	1 558	871
- Accrued interest	10	10

**Note 5b**

OTHER PREPAYMENTS	in PLN 000s	
	2013	2012
a) Other prepayments, including:	1 190	1 045
- Technical approvals	1 190	1 045
Total other prepayments	1 190	1 045

**Note 6a**

INVENTORIES	in PLN 000s	
	2013	2012
a) Materials	9 590	11 188
b) Products	46 281	49 710
c) Goods	41 456	40 674
d) Advances for deliveries	38	28
Total inventories	97 365	101 600

Inventories as at 31 December 2013 was encumbered as follows:

- Registered pledges as collateral for repayment of Rawlplug S.A.'s credit facilities, in the amount of PLN 95 000 thousand.

As at 31 December 2013, impairment of inventories was PLN 9 265 thousand.

In 2013, a PLN 1 780 thousand impairment loss on inventories was recognised in other operating expenses, and a PLN 438 thousand impairment loss was reversed and recorded in other operating revenue.

**Note 7a**

CURRENT RECEIVABLES	in PLN 000s	
	2013	2012
a) From related parties	78 420	40 611
- Trade receivables, repayment due:	77 345	40 602
- within 12 months	77 345	40 602
- Disputed in court	1 075	9
b) Receivables from other entities	17 946	44 986
- Trade receivables, repayment due:	6 932	37 120
- within 12 months	6 932	37 120
- On taxes, grants, customs, social security and health benefits, other	10 606	7 603
- Disputed in court	408	263
Total net current receivables	96 366	85 597
c) Impairment of receivables	5 349	4 530
Total gross current receivables	101 715	90 127

**Note 7b**

CURRENT RECEIVABLES FROM RELATED PARTIES	in PLN 000s	
	2013	2012
a) Trade receivables	77 345	40 602
- From subsidiaries	77 345	40 602
b) Other, including:	1 075	9
- From subsidiaries	1 066	
- From other related parties	9	9
Total net current receivables from related parties	78 420	40 611
c) Impairment of receivables from related parties	2 225	875
Total gross current receivables from related parties	80 645	41 486

**Note 7c**

CHANGES IN IMPAIRMENT OF CURRENT RECEIVABLES	in PLN 000s	
	2013	2012
As at the beginning of period	4 530	3 949
a) Increases (due to)	2 489	3 109
- Recognition of impairment losses in other operating expenses	2 489	3 109
b) Decreases (due to)	1 670	2 528
- Repayment of receivables	1 108	1 272
- Write off of receivables	562	1 256
Impairment of current receivables, as at the end of period	5 349	4 530

**Note 7d**

GROSS CURRENT RECEIVABLES (CURRENCY STRUCTURE)	Unit	Currency	in PLN 000s	
			2013	2012
a) In PLN			56 575	52 237
b) In foreign currencies (by currency, translated into PLN)			45 140	37 890
b1. In currency	000s	EUR	5 452	4 402
After translation, in PLN 000s			22 610	17 995
b2. In currency	000s	USD	3 656	2 996
After translation, in PLN 000s			11 012	9 286
b3. In currency	000s	GBP	2 111	2 116
After translation, in PLN 000s			10 521	10 606
Other currencies, in PLN 000s			997	3
Total current receivables			101 715	90 127

**Note 7e**

(GROSS) TRADE RECEIVABLES – DAYS REMAINING TO REPAYMENT DUE:	in PLN 000s	
	2013	2012
a) Up to one month	8 151	22 438
b) One to three months	39 071	15 225
c) Three to six months	21	285
d) Overdue receivables	41 799	43 379
Total (gross) trade receivables	89 041	81 327
e) Impairment of trade receivables	4 764	3 605
Total (net) trade receivables	84 277	77 722

As regards trade receivables, the average window for repayment in the course of regular sales is about 70 days.

**Note 7f**

OVERDUE (GROSS) TRADE RECEIVABLES – BY OVERDUE PERIOD	in PLN 000s	
	2013	2012
a) Up to one month	5 385	11 627
b) One to three months	9 168	9 542
c) Three to six months	8 964	10 102
d) Six months to one year	4 808	2 619
e) Over one year	13 474	9 489
Total overdue (gross) trade receivables	41 799	43 379
f) Impairment of overdue trade receivables	4 764	3 605
Total overdue (net) trade receivables	37 035	39 774

Receivables are impaired with consideration given to the likelihood of their repayment by recognising an impairment loss. The management board analyses the likelihood of repayment by related parties and – given the fact that the Company has full control and given the impact on the Company's strategy – sees no threat of non-repayment. As at 31 December 2013, overdue net receivables from related parties, for which the Company did not recognise impairment losses, amounted to PLN 4 617 thousand (overdue by 180 – 360 days) and PLN 9 113 thousand (overdue by over 360 days).

**Note 8a**

File	Description
SA-R 2013 nota naleznosci przeterminowane i sporne.pdf	Note 8a – disputed and overdue receivables

**Note 9a**

CURRENT FINANCIAL ASSETS	in PLN 000s	
	2013	2012
a) At subsidiaries	8 203	8 401
- Loans and borrowings issued	8 203	8 401
b) Cash and cash equivalents	242	2 252
- Cash on hand and in bank accounts	242	2 252
Total current financial assets	8 445	10 653

**Note 9b**

CURRENT LOANS AND BORROWINGS ISSUED (CURRENCY STRUCTURE)	Unit	Currency	in PLN 000s	
			2013	2012
a) In PLN			4 252	4 872
b) In foreign currencies (by currency, translated into PLN)			3 951	3 529
b1. In currency	000s	EUR	553	413
After translation, in PLN 000s			2 292	1 824
b2. In currency	000s	USD	551	499
After translation, in PLN 000s			1 659	1 705
Other currencies, in PLN 000s				

Total current loans and borrowings issued			8 203	8 401
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**Note 9c**

CASH AND CASH EQUIVALENTS (CURRENCY STRUCTURE)	Unit	Currency	in PLN 000s	
			2013	2012
a) In PLN			182	1 577
b) In foreign currencies (by currency, translated into PLN)			60	675
B1. In currency	000s	EUR	14	52
After translation, in PLN 000s			57	230
B2. In currency	000s	USD	1	130
After translation, in PLN 000s			3	444
B3. In currency	000s	GBP		0
After translation, in PLN 000s				1
-				
Total cash and cash equivalents			242	2 252

**Note 10a**

CURRENT PREPAYMENTS	in PLN 000s	
	2013	2012
a) Current prepayments, including:	779	927
- Property insurance	105	343
- Technical approvals	518	329
- Leasing costs	7	1
- Bank commission	123	186
- Other	26	68
Total current prepayments	779	927

**Note 11a**

SHARE CAPITAL (STRUCTURE)								
In PLN 000s								
Series / issue	Type of share	Type of share preference	Type of limitation of rights to shares	Number of shares	Value of series / issue, as per nominal value	Method of payment	Registration date	Right to dividend (ex-date)
A1	bearer	-	-	23 000 000	23 000	Paid for in cash	20.07.2004	
B	bearer	-	-	7 000 000	7 000	Paid for in cash	03.12.2004	
C	bearer	-	-	335 200	335	Paid for in cash	16.11.2005	
C	bearer	-	-	185 400	185	Paid for in cash	21.11.2006	
C	bearer	-	-	268 700	269	Paid for in cash	03.12.2007	
D	bearer	-	-	1 500 000	1 500	Paid for in cash	20.03.2007	
C	bearer	-	-	270 700	271	Paid for in cash	10.03.2008	



Total number of shares		32 560 000					
Total share capital				32 560			
Nominal value per share (in PLN)	1.00						

As at 1 January 2013, the Company's share capital amounted to PLN 32 560 000, and its structure was as follows:

A1 series – 23 000 000 shares

B series – 7 000 000 shares

C series – 1 060 000 shares

D series – 1 500 000 shares

The total number of votes resulting from all issued shares was 32 560 000. As at 31 December 2013, the share capital structure did not change.

As at 31 December 2013, the following entities held at least 5% of the Company's share capital and 5% of votes at the Company's general meeting:

- Amicus Polinae Sp. z o.o. held 54.06% of shares capital and 54.06% of votes at the general meeting,
- PKO BP BANKOWY PTE held 9.01% of share capital and 9.01% of votes at the general meeting,
- ING OFE held 8.73% of share capital and 8.73% of votes at the general meeting,
- Radosław Koelner held 6.28% of share capital and 6.28% of votes at the general meeting.

#### Note 12 a

SUPPLEMENTARY CAPITAL	in PLN 000s	
	2013	2012
a) Share premium	151 444	151 444
b) Statutory	10 854	10 854
c) As per the articles of association / founding agreement, above the minimum value required by law	57 280	60 631
d) Other (by type)	-4 551	-4 551
- Business combinations	-224	-224
- Correction of share issue proceeds (issue costs)	-4 327	-4 327
Total supplementary capital	215 027	218 378

#### Note 13a

REVALUATION RESERVE	in PLN 000s	
	2013	2012
a) Impairment of property, plant and equipment	1 047	1 047
b) Deferred income tax	-199	-199
Total revaluation reserve	848	848

#### Note 14a

OTHER RESERVES (BY PURPOSE)	in PLN 000s	
	2013	2012
- From profit	15 485	15 485
- Transfer from supplementary capital	6 115	
Total other reserves	21 600	15 485

**Note 15a**

CHANGES IN DEFERRED INCOME TAX PROVISIONS	in PLN 000s	
	2013	2012
1. Deferred income tax provisions, as at the beginning of period	3 496	4 206
a) Recognised in profit or loss	3 297	4 007
- Carrying amount measurement	275	853
- Accrued interest on loans	141	2
- Difference between accounting and tax depreciation	2 821	3 083
- Other	60	69
b) Recognised in equity	199	199
- Difference between accounting and tax depreciation	199	199
2. Increases	192	139
a) Recognised in profit or loss, due to positive temporary differences (due to)	192	139
- Carrying amount measurement		
- Accrued interest on loans	192	139
3. Decreases	287	849
a) Recognised in profit or loss, due to positive temporary differences (due to)	287	849
- Carrying amount measurement	5	578
- Difference between accounting and tax depreciation	263	262
- Other	19	9
4. Deferred income tax provisions, as at the end of period, including:	3 401	3 496
a) Recognised in profit or loss	3 202	3 297
- Carrying amount measurement	270	275
- Accrued interest on loans and borrowings	333	141
- Difference between accounting and tax depreciation	2 558	2 821
- Other	41	60
b) Recognised in equity	199	199
- Rights to perpetual usufruct of land	199	199

**Note 15b**

CHANGES IN NON-CURRENT EMPLOYEE BENEFIT PROVISIONS (BY TITLE)	in PLN 000s	
	2013	2012
a) As at the beginning of period	72	46
- Retirement pay provision	72	46
b) Increases (due to)	1	26
- Retirement pay provision	1	26
c) As at the end of period	73	72
- Retirement pay provision	73	72

**Note 15c**

<b>CHANGES IN OTHER NON-CURRENT PROVISIONS (BY TITLE)</b>	in PLN 000s	
	2013	2012
a) As at the beginning of period	7 371	7 363
- Tax liability provision	7 371	7 363
b) Increases (due to)	294	484
- Tax liability provision	294	484
c) Use (due to)	5 718	476
- Tax liability provision	5 718	476
d) Release (due to)	1 947	
- Tax liability provision	1 947	
e) As at the end of period		7 371
- Tax liability provision		7 371

In 2010, RAWLPLUG S.A. created a tax liability provision connected with a dispute with a tax authority regarding calculations of corporate income tax for 2003 and 2004. The dispute was described in detail in note 37 of the additional information to RAWLPLUG Group's consolidated financial statements for the period 1 January 2010 – 31 December 2010.

In connection with a ruling of the Supreme Administrative Court (NSA) of 9 October 2013 upholding a ruling of the Provincial Administrative Court (WSA) in Wrocław of 13 September 2011 concerning 2003 corporate income tax liabilities, the Company settled the above liability in declaration VAT-7 with a surplus of paid VAT. The liability, together with interest, amounted to PLN 5 703 thousand. Due to previously created provisions, this event did not have an impact on the Company's net profit in 2013.

In connection with a ruling of the NSA of 9 October 2013 overturning a ruling by the WSA in Wrocław of 28 January 2014 regarding 2004 corporate income tax liabilities, which overturned a decision of the Director of the Tax Authority in Wrocław, the Company released the provision for this particular tax liability.

#### Note 15d

<b>CHANGES IN OTHER CURRENT PROVISIONS (BY TITLE)</b>	in PLN 000s	
	2013	2012
a) As at the beginning of period	477	
- Bonus pay provision	477	
b) Increases (due to)	206	477
- Bonus pay provision	206	477
c) Use (due to)	203	
- Bonus pay provision	203	
d) Release (due to)	456	
- Bonus pay provision	456	
e) As at the end of period	24	477
- Bonus pay provision	24	477

**Note 16a**

<b>NON-CURRENT LIABILITIES</b>	in PLN 000s	
	2013	2012
a) Towards subsidiaries	26 068	18 309
- Loans and borrowings	26 068	18 309
b) Towards other entities	30 104	9 394
- Loans and borrowings	30 101	8 960
- Other financial liabilities, including:	3	434
- Financial leasing	3	434
Total non-current liabilities	56 172	27 703

**Note 16b**

<b>NON-CURRENT LIABILITIES – PERIOD FROM THE END OF THE REPORTING PERIOD UNTIL DUE</b>	in PLN 000s	
	2013	2012
a) Between one and three years	56 172	27 703
Total non-current liabilities	56 172	27 703

**Note 16c**

<b>NON-CURRENT LIABILITIES (CURRENCY STRUCTURE)</b>	Unit	Currency	in PLN 000s	
			2013	2012
a) In PLN			56 172	25 918
b) In foreign currencies (by currency, translated into PLN)				1 785
b1. In currency	000s	EUR		
b2. In currency	000s	GBP		
b3. In currency	000s	HUF		127 500
After translation, in PLN 000s				1 785
Total non-current liabilities			56 172	27 703

## Note 16d

NON-CURRENT LIABILITIES – LOANS AND BORROWINGS													
In PLN 000s													
Entity name, with legal form	Registered office	Contractual amount				Amount left to be repaid				Interest terms	Repayment date	Collateral	Other
		In PLN 000s	In currency	Unit	Currency	In PLN 000s	In currency	Unit	Currency				
BNP Paribas Bank Polska S.A.	Warsaw	30 000				30 101				WIBOR 3M + margin	03.03.2015	1. Joint mortgage of up to PLN 45 000 thousand on rights to perpetual usufruct of property 2. Assignment of rights to insurance policy 3. Financial pledge on 7 000 000 shares in RAWLPLUG S.A. held by Amicus Polinae Sp. z o.o. 4. Declaration on submission to enforcement proceedings	
Koelner Rawlplug IP Sp. z o.o.	Wrocław	15 000				13 539				WIBOR 1M + margin	30.11.2016		
Koelner Łańcucka Fabryka Śrub sp. z o.o.	Łańcut	12 000				3 970				WIBOR 1M + margin	10.08.2016		
Koelner - Tworzywa Sztuczne sp. z o.o.	Wrocław	20 000				8 559				WIBOR 1M + margin	31.12.2016		

## Note 17a

CURRENT LIABILITIES	in PLN 000s	
	2013	2012
a) Towards subsidiaries	66 268	70 214
- Loans and borrowings, including:	46 336	34 039
- Non-current, during the repayment period		2 408
- Other financial liabilities, including:	180	
- Trade payables, with due dates within:	19 364	36 075
- Up to 12 months	19 364	36 075
- Other	388	100
Purchase of trademarks and patents		
Towards joint venture partners		
Loans and borrowings, including:		
- Non-current, during the repayment period		
- Due to issue of securities		
- Due to dividends		
- Other financial liabilities, including:		
- Trade payables, with due dates within:		
- Up to 12 months		
- Over 12 months		
Advances for supplies received		
Promissory note liabilities		
Other (by type)		
b) Towards other entities	187 515	211 123
- Loans and borrowings, including:	124 673	152 215
- Non-current, during the repayment period		7 154
- Other financial liabilities, including:	19	1 592
- Trade payables, with due dates within:	57 281	51 246
- Up to 12 months	57 281	51 246
- Investment commitments		383
- Due to taxes, customs duties, insurance and other benefits	3 061	4 623
- Due to remuneration	817	908
- Other (by type)	1 664	156
c) Special-purpose funds (by title)	1 534	1 779
- Social Services Fund	1 534	1 779
Total current liabilities	255 317	283 116

## Note 17b

CURRENT LIABILITIES (CURRENCY STRUCTURE)	Unit	Currency	in PLN 000s	
			2013	2012
a) In PLN			200 750	212 358
b) In foreign currencies (by currency, translated into PLN)			54 567	70 758
b1. In currency	000s	USD	4 555	4 510
After translation, in PLN 000s			13 719	13 978
b2. In currency	000s	EUR	6 662	9 320
After translation, in PLN 000s			27 627	38 102
b3. In currency	000s	GBP	44	2 170
After translation, in PLN 000s			218	10 877
b4. In currency	000s	CHF	1	3
After translation, in PLN 000s			5	10
b5. In currency	000s	HUF	930 203	555 412

After translation, in PLN 000s			12 994	7 763
Other currencies, in PLN 000s			4	28
Total non-current liabilities			255 317	283 116

## Note 17c

CURRENT LIABILITIES – LOANS AND BORROWINGS													
In PLN 000s													
Entity name, with legal form	Registered office	Contractual amount				Amount left to be repaid				Interest terms	Repayment date	Collateral	Other
		In PLN 000s	In currency	Unit	Currency	In PLN 000s	In currency	Unit	Currency				
BZ WBK S.A.	Wrocław	55 016				9 544				WIBOR 1M + margin	30.11.2014	1. Registered pledge on 5 820 000 shares in RAWLPLUG S.A. held by Amicus Polinae Sp. z o.o. 2. Joint contractual mortgage of up to PLN 20 000 thousand on perpetual usufruct right to land and building belonging to Koelner Tworzywa Sztuczne Sp. z o.o. 3. Transfers to current account 4. Assignment of rights to insurance policies for the above properties	
ING Bank Śląski S.A.	Katowice	22 000				21 990				WIBOR 1M + margin	31.05.2014	1. Surety (pursuant to civil law) issued by Koelner Łańcucka Fabryka Śrób Sp. z o.o. 2. Surety (pursuant to civil law) issued by FPiN Wapienica Sp. z o.o. 3. Registered pledge on machinery and equipment: PLN 15 000 thousand 4. Registered pledge on inventory: PLN 30 000 thousand	
BZ WBK S.A.	Wrocław	22 500				22 585				WIBOR 1M + margin	30.04.2014	1. Transfers to current account 2. Registered pledge on inventory: PLN 22 500 thousand 3. Assignment of rights to insurance policies relating to inventory 4. Registered pledge on 5 820 000 shares in RAWLPLUG S.A. held by Amicus Polinae Sp. z o.o.	
Raiffeisen Bank Polska S.A.	Warsaw	82 000				70 554				1. Overdraft PLN, EUR, USD, CHF: WIBOR 1M + margin, EURIBOR 1M + margin, LIBOR 1M + margin 2. Revolving credit facility 1 in PLN, USD, EUR: WIBOR 1M + margin, LIBOR 1M + margin, EURIBOR 1M + margin 3. Revolving credit facility 2 and 3 in PLN: WIBOR 1M + margin	1. Overdraft 28 February 2014 2. Revolving credit facility 1 - 28 February 2014 3. Revolving credit facility 2 - 10 December 2013 4. Letter of credit 28 February 2014 5. Bank guarantees 10 December 2013 6. Trade guarantees 28 February 2014	1. Power of attorney to bank account 2. Pledge on inventory: PLN 42 500 thousand 3. Joint contractual mortgage of up to PLN 70 000 thousand on a perpetual usufruct right to properties held by Koelner Tworzywa Sztuczne Sp. z o.o. 4. Mortgage of up to PLN 82 000 thousand on property 5. Assignment of rights to insurance policies for the above inventory and properties 6. Confidential assignment of receivables from RAWLPLUG S.A.'s and Koelner Polska Sp. z o.o.'s customers 7. Liability repayment guarantee issued by Koelner Polska Sp. z o.o. and Koelner Łańcucka Fabryka Śrób Sp. z o.o.	
FPiN Wapienica Sp. z o.o.	Bielsko Biała	1 200				1 200				WIBOR 1M + margin	11.08.2014		
FPiN Wapienica Sp. z o.o.	Bielsko Biała	1 700				1 700				WIBOR 1M + margin	24.12.2014		
FPiN Wapienica	Bielsko Biała	1 900				1 900				WIBOR 1M + margin	04.12.2014		



Sp. z o.o.												
FPiN Wapienica Sp. z o.o.	Bielsko Biala	1 400				1 400				WIBOR 1M + margin	16.12.2014	
Stahl GmbH	Schomdorf, Germany	1 282	300	In 000s	EUR	1 245	300	In 000s	EUR	EURIBOR 1M + margin	27.10.2014	
Stahl GmbH	Schomdorf, Germany	822	200	In 000s	EUR	829	200	In 000s	EUR	EURIBOR 1M + margin	30.11.2014	
Stahl GmbH	Schomdorf, Germany	1 795	452	In 000s	EUR	1 873	452	In 000s	EUR	EURIBOR 1M + margin	30.09.2014	
Stahl GmbH	Schomdorf, Germany	790	200	In 000s	EUR	829	200	In 000s	EUR	EURIBOR 1M + margin	15.10.2014	
Stahl GmbH	Schomdorf, Germany	403	100	In 000s	EUR	415	100	In 000s	EUR	EURIBOR 1M + margin	15.12.2014	
Stahl GmbH	Schomdorf, Germany	395	100	In 000s	EUR	415	100	In 000s	EUR	EURIBOR 1M + margin	10.11.2014	
Stahl GmbH	Schomdorf, Germany	626	153	In 000s	EUR	635	153	In 000s	EUR	EURIBOR 1M + margin	16.12.2014	
Koelner Hungária Kft	Dunaharaszti, Hungary	4 209	300 000	In 000s	HUF	1 784	127 731	In 000s	HUF	Fixed interest	27.05.2014	
Koelner Hungária Kft	Dunaharaszti, Hungary	4 316	300 000	In 000s	HUF	2 828	202 482	In 000s	HUF	Fixed interest	27.08.2014	
Koelner Hungária Kft	Dunaharaszti, Hungary	4 316	600 000	In 000s	HUF	8 382	600 000	In 000s	HUF	Fixed interest	30.04.2014	
Koelner - Tworzywa Sztuczne sp. z o.o.	Wroclaw	6 500				6 500				WIBOR 1M + margin	31.03.2014	
Koelner łańcucka Fabryka Śrub sp. z o.o.	łańcut	12 045				2 925				WIBOR 1M + margin	31.12.2014	
Koelner - Inwestycje Budowlane sp. z o.o.	Wroclaw	20 910	5 100	In 000s	EUR	11 476	2767	In 000s	EUR	EURIBOR 12M + margin	31.12.2014	

**Note 18a**

OTHER DEFERRED REVENUES AND ACCRUALS	in PLN 000s	
	2013	2012
a) Accruals	590	2 807
- Holiday leaves provision	590	2 807
- Bonus pay provision	423	747
- Other	5	1 073
b) Deferred revenues	162	987
- Current (by title)		55
Total other deferred revenues and accruals		55
	590	2 862

**Note 19a**

File	Description
SA-R 2013 nota wartość księgową na 1 akcję.pdf	Note 19a – book value per share

**NOTES TO OFF-BALANCE SHEET ITEMS****Note 20a**

CONTINGENT LIABILITIES TOWARDS RELATED PARTIES (DUE TO)	in PLN 000s	
	2013	2012
a) Guarantees and sureties issued, including:	55 098	38 366
- Towards subsidiaries	55 098	38 366
Total contingent liabilities towards related parties	55 098	38 366

**NOTES TO THE STATEMENT OF PROFIT AND LOSS****Note 21a**

NET REVENUE FROM SALE OF PRODUCTS (BY OPERATIONS TYPE)	in PLN 000s	
	2013	2012
- Revenue from sale of services	10 463	487
- Including: from related parties	10 456	69
- Revenue from sale of products	181 279	204 046
- Including: from related parties	157 885	70 303
- Total net revenue from sale of products	191 742	204 533
- Including: from related parties	168 341	70 372

**Note 21b**

NET REVENUE FROM SALE OF PRODUCTS (GEOGRAPHICAL STRUCTURE)	in PLN 000s	
	2013	2012
a) Domestic	98 534	114 585
- Including: from related parties	98 860	2 693
b) Export	93 208	89 948
- Including: from related parties	69 481	67 679
Total net revenue from sale of products	191 742	204 533
- Including: from related parties	168 341	70 372

As a result of a restructuring carried out at the Company, from 1 January 2013 domestic sales were transferred to subsidiary Koelner Polska Sp. z o.o. The negative revenue from sales to unrelated domestic entities results from invoice corrections for sales in 2012.

**Note 22a**

NET REVENUE FROM SALE OF GOODS AND MATERIALS (BY OPERATIONS TYPE)	in PLN 000s	
	2013	2012
- Revenue from sale of goods	91 431	105 585
- Including: from related parties	83 988	28 402
- Revenue from sale of materials	2 075	4 012
- Including: from related parties	2 048	1 568
Total net revenue from sale of goods and materials	93 506	109 597
- Including: from related parties	86 036	29 970

**Note 22b**

NET REVENUE FROM SALE OF GOODS AND MATERIALS (GEOGRAPHICAL STRUCTURE)	in PLN 000s	
	2013	2012
a) Domestic	62 733	74 615
- Including: from related parties	63 536	854
b) Export	30 773	34 982
- Including: from related parties	22 500	29 116
Total net revenue from sale of goods and materials	93 506	109 597
- Including: from related parties	86 036	29 970

As a result of a restructuring carried out at the Company, from 1 January 2013 domestic sales were transferred to subsidiary Koelner Polska Sp. z o.o. The negative revenue from sales to unrelated domestic entities results from invoice corrections for sales in 2012.

**Note 23a**

EXPENSES BY NATURE	in PLN 000s	
	2013	2012
a) Depreciation	6 866	8 732
b) Use of materials and energy	64 697	74 626
c) External services	39 245	42 184
d) Taxes and fees	1 409	2 813
e) Remuneration	15 203	25 259
f) Social security and other benefits	3 190	6 195
g) Other operating expenses (due to)	10 692	17 903
Total costs by nature	141 302	177 712
Change in inventories, products and prepayments	59 818	58 185
Selling costs (negative value)	-39 282	-67 598
Administrative expenses (negative value)	-14 242	-18 964
Cost of manufacture of products sold	147 596	149 335

**Note 24a**

<b>OTHER OPERATING REVENUE</b>	in PLN 000s	
	2013	2012
a) Other, including:	11 303	8 756
- Reversal of receivables impairment	1 108	1 272
- Due to inventory surplus	1 024	538
- Due to lease and rent	1 319	718
- Re invoicing	1 212	1 185
- Release of tax provisions	1 947	
- Early release of leasing agreement	1 195	
- Release of holiday leaves provisions	324	455
- Release of inventory provisions	438	
- Received refund of legal dispute costs	285	311
- Received compensation	85	215
- Other	2 366	4 062
Total other operating revenue	11 303	8 756

**Note 25a**

<b>OTHER OPERATING EXPENSES</b>	in PLN 000s	
	2013	2012
a) Provisions recognised (due to)	294	1 231
- Liability provisions	294	484
- Holiday leaves provisions		747
b) Other, including:	5 257	7 355
- Inventory shortages	1 638	2 365
- Scrapping costs	1 267	1 951
- Re invoicing	767	797
- Penalties and damages	143	25
- Post-accident repair costs	56	202
- Early release of leasing agreement	906	
- Donations	4	4
- Other	476	2 011
Total other operating expenses	5 551	8 586

**Note 26a**

<b>FINANCE INCOME – DIVIDENDS AND SHARES OF PROFIT</b>	in PLN 000s	
	2013	2012
a) From related parties, including:	18 692	16 989
- From subsidiaries	18 692	16 989
Total finance income – dividends and shares of profit	18 692	16 989

**Note 26b**

FINANCE INCOME – INTEREST	in PLN 000s	
	2013	2012
a) From loans and borrowings issued,	1 282	1 410
- From related parties, including:	1 282	1 410
- From subsidiaries	1 282	1 410
b) Other interest	102	100
- From other entities	102	100
Total finance income – interest	1 384	1 510

**Note 26c**

OTHER FINANCE INCOME	in PLN 000s	
	2013	2012
a) Other, including:	1 070	1 190
- Guarantees and sureties	1 069	874
- Proceeds from sale of receivables		316
- Other	1	
Total other finance income	1 070	1 190

**Note 27a**

FINANCE COSTS – INTEREST	in PLN 000s	
	2013	2012
a) On loans and borrowings	9 797	11 592
- Towards related parties, including:	2 250	2 025
- Towards subsidiaries	2 250	2 025
- Towards other entities	7 547	9 567
b) Other interest	251	792
- Towards other entities	251	792
Total finance costs - interest	10 048	12 384

**Note 27b**

OTHER FINANCE COSTS	in PLN 000s	
	2013	2012
a) Negative exchange differences, including:	552	140
- Realised	3 013	597
- Unrealised	-2 461	-457
b) Other, including:	3 115	2 984
- Bank commission	831	673
- Guarantees and sureties	2 284	1 810
- Sale of receivables		445
- Other		56
Total other finance costs	3 667	3 124

## Note 28a

CURRENT INCOME TAX	in PLN 000s	
	2013	2012
1. Gross profit (loss)	10 833	-195
2. Differences between gross profit (loss) and income tax base (by title)	-14 058	-13 393
a) Revenues not subject to taxation	32 645	31 268
- Interest due to be received	54	51
- Release of receivables impairment	1 671	2 527
- Unrealised exchange differences	5 334	8 908
- Grants, subsidies	186	268
- Release of financial asset impairment		398
- Other revenues not subject to taxation		28
- Release of provisions	4 441	998
- Early termination of leasing agreements	1 196	363
- VAT – return for bad debts	50	-4
- Accrued interest (loans)	1 021	742
- Dividend	18 692	16 989
b) Statistical revenues subject to taxation	6	11
- Interest on loans	6	11
c) Non-taxable costs	29 610	33 760
- Interest on tax liabilities	135	392
- Unrealised exchange differences	5 326	10 579
- Impairment of doubtful receivables	2 489	3 109
- Impairment of inventory	1 780	671
- Social Services Fund	118	
- Penalties and fees	96	
- State Fund for Rehabilitation of People with Disabilities		450
- VAT, without reductions	3	203
- Business travel	2	16
- Amortisation – non-tax deductible cost	6 940	8 762
- Cost of property, plant and equipment sold – non-tax deductible	1 040	3 091
- Interest accrued	171	51
- Unpaid remuneration	680	1 480
- Deferred income tax provision		484
- Provision for annual pay bonuses – remuneration	24	330
- Credit commissions (settled in time)	464	544
- Doubtful receivables	222	576
- Other costs not constituting tax deductible costs	2 094	3 022
- CIT correction – unpaid invoices	8 026	
d) Additional tax costs	11 029	15 896
- Amortisation – tax deductible cost	7 151	7 389
- Cost of property, plant and equipment sold – tax deductible	761	2 416
- Tax costs concerning leasing	326	3 036
- Pay bonuses	390	460
- Wages, social security	1 480	1 459
- Credit commission (settled in time)	392	456
- Use of provisions	410	420
- Other	119	260
e) Tax-deductible tax loss		

3. Income tax base	-3 225	-13 588
Income tax at the 19% rate		

**Note 28b**

DEFERRED INCOME TAX RECORDED IN THE STATEMENT OF PROFIT AND LOSS	in PLN 000s	
	2013	2012
- Decrease (increase) due to recognition and reversal of temporary differences	1 533	3 101
Total deferred income tax	1 533	3 101

**Note 28c**

TOTAL DEFERRED INCOME TAX	in PLN 000s	
	2013	2012
- Recognised in equity	-199	-199

**Note 29a**

The 2012 net profit, amounting to PLN 2 764 thousand, was used to increase the Company's supplementary capital.

The 2013 net profit, of PLN 12 354 thousand, was used (as proposed by the Company's management board) as follows:

- PLN 11 226 thousand to increase the Company's supplementary capital,
- PLN 1 128 thousand to cover prior-period losses.

**Note 30a**

File	Description
SAR-2013 nota zysk na 1 akcję.pdf	Note 30a – profit per share

**NOTES TO THE STATEMENT OF CASH FLOWS**

File	Description
SA-R 2013 noty objaśniające do r-ku przepływów pieniężnych.pdf	Notes to the statement of cash flows

**B. ADDITIONAL EXPLANATIONS**

File	Description
Dodatkowe noty objaśniające SA-R 2013.pdf	Additional explanations for SA-R 2013

**SIGNATURES OF PERSONS REPRESENTING THE COMPANY**

Date	Full name	Function	Signature
18 March 2014	Radosław Koelner	President of the management board	
18 March 2014	Piotr Kopydłowski	Management board member responsible for finance	

**SIGNATURE OF PERSON RESPONSIBLE FOR BOOK-KEEPING**

Date	Full name	Function	Signature
18 March 2014	Anna Piotrowska-Kus	Chief accountant	

**MANAGEMENT REPORT (MANAGEMENT REPORT ON THE ISSUER'S OPERATIONS)**

File	Description
Sprawozdanie Zarządu SA-R 2013.pdf	Management report on RAWLPLUG S.A.'s operations SA-R 2013

**DECLARATION ON APPLICATION OF CORPORATE GOVERNANCE STANDARDS**

The declaration on application of corporate governance standards is presented in the management report on the Company's operations, under point 14.

File	Description

The following notes were not completed in this report:

- Changes in impairment of non-current receivables
- Changes in intangible assets (by group)
- Interests in equity-accounted investees
- Changes in goodwill – subsidiaries
- Changes in goodwill – jointly controlled entities
- Changes in goodwill – associates
- Changes in negative goodwill – subsidiaries
- Changes in negative goodwill – jointly controlled entities
- Changes in negative goodwill – associates
- Interests in other entities
- Other non-current investments (by type)
- Change in other non-current investments
- Other non-current investments (currency structure)
- Securities, shares and other current financial assets (currency structure)
- Securities, shares and other current financial assets (by liquidity)
- Other current investments (by type)
- Other current investments (currency structure)
- Impairment
- Own shares
- Issuer's shares held by subsidiaries, associates and jointly controlled entities
- Changes in current provisions for employee benefits and similar (by title)
- Non-current liabilities – debt instruments
- Current liabilities – debt instruments
- Changes in negative goodwill



- Contingent receivables from related parties (by title)
- Profit (loss) on sale of all or partial interests in subsidiaries, associates and jointly controlled entities
- Extraordinary profit
- Extraordinary loss
- Income tax recoded through profit or loss
- Other mandatory profit reductions (increases of loss)
- Share of the net profit (losses) of equity-accounted investees

**Note 8a**

<b>Overdue and disputed receivables</b>	<b>31.12.2013</b>	<b>31.12.2012</b>
1) Trade receivables	89 041	81 327
including overdue and disputed receivables	41 799	43 379
a/ impairment	4 764	3 605
3) Receivables on taxes, grants, customs duties and insurance	10 606	7 603
including overdue and disputed receivables		
a/ impairment		
3) Other receivables	2 365	1 483
including overdue and disputed receivables	585	925
a/ impairment	585	925
4) Total gross receivables	<b>102 012</b>	<b>90 413</b>
including overdue and disputed receivables	42 384	44 304
a/ impairment	5 349	4 530
<b>Total net receivables</b>	<b>96 663</b>	<b>85 883</b>
<b>including overdue and disputed receivables</b>	<b>37 035</b>	<b>39 774</b>

**Note 19a**

	<b>31.12.2013</b>	<b>31.12.2012</b>
Book value	281 261	268 907
Number of shares	32 560 000	32 560 000
Book value per share (in PLN)	8.64	8.26
Diluted number of shares	32 560 000	32 560 000
Diluted book value per share (in PLN)	8.64	8.26

Book value per share was calculated by dividing equity by the number of shares (both as at the end of the reporting period).

**Note 30a**

	2013-01-01 - 2013-12-31	2012-01-01 - 2012-12-31
Net profit (loss) (annualised)	12 354	2 159
Weighted average number of ordinary shares	32 560 000	32 560 000
Profit (loss) per ordinary share (in PLN)	0.38	0.07
Weighted average diluted number of ordinary shares	32 560 000	32 560 000
Diluted profit (loss) per ordinary share (in PLN)	0.38	0.07

2012:

23 000 000 series A1 shares

7 000 000 series B shares

1 060 000 series C shares

1 500 000 series D shares

2013:

23 000 000 series A1 shares

7 000 000 series B shares

1 060 000 series C shares

1 500 000 series D shares

Weighted average number of ordinary shares:

2012:  $(32\,560\,000 \text{ shares} \times 366 \text{ days}) / 366 \text{ days} = 32\,560\,000 \text{ shares}$

2013:  $(32\,560\,000 \text{ shares} \times 366 \text{ days}) / 366 \text{ days} = 32\,560\,000 \text{ shares}$

**NOTES TO THE STATEMENT OF CASH FLOWS**

Presentation by operating activities, investing activities and financing activities

Cash flows from operating activities cover the inflows and outflows connected with the Company's main economic activities.

This concerns in particular:

- cash from sale of services
- expenditures on provision of services and employment
- payments to suppliers
- expenditures on taxes, fees, social security and other, recorded in profit or loss

The effects and expenditures connected with investing activities and financing activities were eliminated from operating activities.

In cash flows from investing activities, the Company presents purchases and disposals of property, plant and equipment, intangible assets and financial assets settled throughout the year. Proceeds from investing activities include received dividends, interests on bank deposits over 3 months and interests on loans issued.

Cash flows from financing activities cover proceeds from issuing equity, bank credit and expenditures connected with dividend payments to shareholders, loan servicing costs (interest, repayment of principal) and expenditures on financial leasing.

Inconsistencies between balance sheet amounts result from the following corrections:

I. Change in receivables:

- |   |                     |
|---|---------------------|
| 1. Balance sheet change in receivables  | PLN 10 781 thousand |
| 2. Corrections:   |                     |
| - reclassification of receivables from investing activities                           | PLN 1 298 thousand  |
| - correction to include offsets concerning activities other than operating activities | PLN 1 732 thousand  |
| 3. Changes in receivables, recorded in the statement of cash flows                    | PLN 13 811 thousand |

II. Changes in liabilities:

- |  |                       |
|--|-----------------------|
| 1. Balance sheet change in loan and borrowing liabilities  | PLN 7 073 thousand    |
| 2. Corrections:  |                       |
| - reclassification of liabilities from investing activities  | PLN (1 175 thousand)  |
| - correction to include offsets concerning activities other than operating activities                      | PLN 9 471 thousand    |
| - reclassification of leasing liabilities  | PLN 3 199 thousand    |
| - reclassification of loans and borrowings from related parties  | PLN (20 048 thousand) |
| 3. Change in liabilities other than loan and borrowing liabilities recorded in the statement of cash flows | PLN 1 480 thousand    |

<b>Cash and cash equivalents structure</b>	<b>31.12.2013</b>	<b>31.12.2012</b>
Cash on hand and in bank accounts	242	2 252
Other cash instruments	-	-
<b>Total cash and cash equivalents</b>	<b>242</b>	<b>2 252</b>